TO: JUDY AHALT, PLEASE COPY TO COUNCIL AS CABLE COMM NOMINEE, THANKS.

Tom Seeman

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Objective

Seek a volunteer position on the Leesburg Cable TV Advisory Committee

Skills Summary

- •1 Sales and Training experience
- •2 Past President and Treasurer, Townes of Vanderbilt Homeowners Association, Leesburg VA.
- •3 Knowledge of the Cable TV business from employment at Media General Cable of Fairfax

Work Experience

2002-2005 Townes of Vanderbilt HOA Leesburg, VA
President and Treasurer
- •1 One year as Treasurer, two years as President. Term ended 01/05

2002-2005 Radio Shack. Leesburg, VA
Sales Representative
- •2 Sales of consumer electronics (currently full-time, in past part time)

2003 - 2004 Datatrac information Services. Chantilly, VA
Account Executive.
- •3 Department of Labor trainer

2001 - 2002 Worldcom Inc. Ashburn, VA
Account Executive.
- •4 Sales of Business Internet services

1995 - 2001 PSINet Inc. Reston, VA
Sales and Product Trainer
1999 - 2001
- •5 Developed and implemented department wide training program

Senior Account Manager
1995 – 1999
- •6 Sales of Business Internet services

1993 - 1995 Media General Cable of Fairfax Chantilly, VA
Sales Representative
- •7 Developed residential territories to maximize subscription rate

1991 – 1993 USA Telecommunications Alexandria VA
Sales Representative
- •8 Sales and account management of Cellular One service and First Page pagers.

1986 – 1991 Radio Shack Alexandria, VA
Store Manager
- •9 Responsible for all aspects of store operation

1983 – 1986 Fairfax County Public Schools Alexandria, VA
History Teacher
- •10 Seventh Grade history teacher

Education

1983 Radford University
Radford, VA